LETTERS

The medical trade

It is disturbing to hear the numerous revelations of malpractice and ethical lapses committed by members of the medical profession. Technology is often misused, with patients being made to undergo unnecessary examinations, hospitalisation and even surgery. In many small nursing homes, doctors have their own medical store and laboratory. Unnecessary prescriptions are issued and no explanation is given to patients or relatives. Large multinational pharma companies regularly supply ECG material and cardiac monitors to some leading physicians who prescribe only their products. This unethical approach has also infected medical colleges. Some professors convey to their students that unethical practice is the right way to conduct oneself as a doctor.

Recently, I received a cheque for Rs 1200 (no. 52185525, dated March 14, 2013) from an MRI centre with many branches in Mumbai and Pune. On enquiry, I discovered that the cheque was by way of a "professional fee for referring a patient to the centre" for an MRI. The patient had already paid my professional fee when I had examined him at my hospital in Mahad. I returned the cheque, which was reimbursed by the MRI centre to the patient at my request by a cheque dated March 31, 2013 in the name of the patient. On April 30, 2013, I lodged a detailed complaint against this practice with the Medical Council of India. Until today, I have heard nothing more from the Council. This is reminiscent of the experience of MK Mani as far back as 1995 (1).

In another case, a 26-year-old married woman had been ill with fever, cough, anorexia; and noticeable weight loss over a period of two months. Her sputum tested positive for acid-fast bacilli, and a chest x-ray showed miliary tuberculosis. She revealed that her mother had pulmonary Koch's disease. In spite of sufficient evidence for a confirmed diagnosis, her physician advised a chest CT scan which cost her Rs 4000 but did not alter the diagnosis. All this only for a commission of Rs 1000 from the radiologist!

There are no free lunches in this world (3). The conference of a physicians' association was held at a five-star hotel at a hill station by a pharmaceutical company to introduce a new molecule acting simultaneously on blood sugar and lipids. Of the 120 doctors who registered as participants, 88 were provided funds for their hotel stay and transport by the company. I refused the offer of sponsorship and attended the conference at my own expense. At the end of the conference, the president warmly felicitated the pharma company boss.

As I have been well acquainted with the practices of such companies for the last 25 years, their medical representatives and managers are not permitted to see me.

An authority and legal adviser of my medical association told me that a company may pay a "cut" or appoint agents and pay a commission to promote business; and nothing is wrong with such a policy. He further advised me not to discuss this. A wise social advocate advised me to collect a few more cases, after which he would file a public interest litigation in a court of law.

We spoke personally with the manager of a nearby centre, who had sent us a Rs 500 note in an envelope for referring a patient for a CT scan. He said he did agree with our viewpoint, but was helpless as the majority of referring doctors wanted a "cut". Such unethical conduct has driven those doctors who believe in practising ethically to close down their nursing homes. The cost of modern medical treatments is beyond the capacity of the middle class partly because of the huge expenses incurred by the healthcare industry in sponsoring gifts, honorariums, conferences, symposia and research grants which are eventually paid by the consumer. In today's scenario, it is almost impossible to be a good doctor (2, 3).

HS Bawaskar, Bawaskar Hospital and Research Center, Mahad, District Raigad, Maharashtra 402 301 INDIA e-mail: himmatbawaskar@rediffmail.com

References

- Mani MK. Our watchdog sleeps, and will not be awakened. Issues Med Ethics. 1996;4:105–7.
- Sheth A. Why I don't believe in referral commission. Indian J Med Ethics. 2003 Apr–Jun:11 (2):58–9.
- Hegde BM. Is academic medicine for sale? J Assoc Physicians India. 2001 Aug;49:831–2. doi: 10.1001/jama.287.4.513.

Breaking bad news in the paediatric ICU: need for ethical practice

Communicating with the parents of children who are extremely sick or dying in the intensive care unit (ICU) is an extremely challenging task. The physician in charge of intensive care, apart from administering the routine medical treatment, has other vital roles to play, such as communicating the poor prognosis, advising the guardians on decisions regarding the withdrawal of life support, requesting permission for an autopsy and initiating the process of organ donation (1). Intensivists play the unique role of helping parents prepare for the child's death and ushering in the grief process which will help the family remain functional and intact. Allowing parents to play an active

role in management decisions and informing them about the patient's condition at every stage of treatment can build their trust and help them prepare to face worse situations.

The manner in which the bad news is discussed is extremely important to most parents and a casual approach can seriously add to their mental agony (2). Unlike in the West, the parents' emotions and bereavement following their child's death are often overlooked in India, the more so in government hospitals. Lack of empathy, crowded hospitals, overworked doctors and understaffed ICUs could be responsible for this, but these factors are certainly not justifiable.

Informing parents about their child's death is probably the most difficult job even for an experienced paediatrician. This delicate matter is dealt with mostly by residents and junior faculty members (rather than consultants in charge of the child), who spend more time with the patients, especially "out of hours." It is often assumed that residents are good at communication, though studies have shown that most physicians are not good at communicating bad news to parents (3). The problem becomes more acute if they do not know the language spoken by the parents. The common errors committed are making a brief, rapid declaration, not answering the parents' gueries and not spending enough time with the parents. Such approaches can send out wrong signals, such as leading the parents to suspect that there has been a "cover up." They can worsen the parents' anxiety, make it difficult for them to accept the news, complicate the subsequent bereavement process and even result in litigation (4). Parents want empathetic, honest and complete information, communicated in lay language and at a pace that is easy to comprehend. Hiding true facts regarding the disease or prognosis from the parents can lead to false hopes and feelings of fury, betrayal and distrust (2).

Discussing donation of the child's organs has been found to have a positive effect on bereaved parents and can help them cope with the bad news (4). On the other hand, it can also be a double-edged sword as parents sometimes perceive it as an opportunistic act and a sign of complete lack of sensitivity on the part of the doctor. However, if the subject is handled with sensitivity, the parents may derive solace from the prospect that their child's organs will continue to live and this can help them cope with the traumatic event. The personal belongings of the dead child, however trivial they may be, are extremely important to the parents. Be it a dress, hair clip or toy, the staff should take care to return it to the parents. A study on bereaved parents showed that nearly all of them wished to spend some time with their dead child, even if the body was mutilated (4).

The junior doctors should be sensitised to this serious issue and must be trained adequately to deal with the bereavement of parents. The assessment of communication skills in simulated encounters with parents and feedback from senior faculty members can improve the doctors' ability to counsel and break bad news to parents. Such an exercise has been found to improve the parents' level of trust and make junior doctors feel more confident (5). Training of a similar nature should be incorporated into the postgraduate curriculum.

Being empathetic, using the right words, speaking in a clear and unhurried manner, making sure that one's look and body language convey concern, choosing a private area for discussion and giving the parents enough time are all factors that are vital to the task of breaking the bad news with sensitivity.

If the doctor handles the subject of a child's death in an ethical manner, it makes a huge difference to the parents. Even from the doctors' perspective, this approach is associated with personal satisfaction and a sense of fulfilment, once one goes beyond the blow of losing the patient. The content of our medical textbooks and curriculum is inadequate with respect to the skills needed for the ethical management of death (6). Due to the lack of formal training in this area, it is up to the physicians to develop their own skills and this largely comes with experience. It is worth remembering the two important prerequisites of the successful management of death – empathy for the parents and sensitivity to their feelings.

Thirunavukkarasu Arun Babu, Assistant Professor of Paediatrics, Indira Gandhi Medical College and Research Institute, Puducherry 605 009 INDIA e-mail: babuarun@yahoo.com

References

- Meert KL, Eggly S, Pollack M, Anand KJ, Zimmerman J, Carcillo J, Newth CJ, Dean JM, Willson DF, Nicholson C; National Institute of Child Health and Human Development Collaborative Pediatric Critical Care Research Network.Parents' perspectives regarding a physician—parent conference after their child's death in the pediatric intensive care unit. *J Pediatr.* 2007;151(1):50–5,55.e1–2.
- Meert KL, Eggly S, Pollack M, Anand KJS, Zimmerman J, Carcillo J, Newth CJL, Dean JM, Willson DF, Nicholson C; National Institute of Child Health and Human Development Collaborative Pediatric Critical Care Research Network. Parents' perspectives on physician–parent communication near the time of a child's death in the pediatric intensive care unit. Pediatr Crit Care Med. 2008;9(1):2–7.
- 3. Seth T. Communication to pediatric cancer patients and their families: a cultural perspective. *Indian J Palliat Care*. 2010;16(1):26–9.
- 4. Finlay I, Dallimore D. Your child is dead. BMJ. 1991;302(6791):1524-5.
- Greenberg LW, Ochsenschlager D, O'Donnell R, Mastruserio J, Cohen GJ. Communicating bad news: a pediatric department's evaluation of a simulated intervention. *Pediatrics*. 1999;103 (6 Pt 1):1210–17.
- Billings JA, Block S. Palliative care in undergraduate medical education: status report and future directions. JAMA. 1997;278:733–8.